Visualfiles™

Legal management software that delivers on what it promises and beyond.

LexisNexis®

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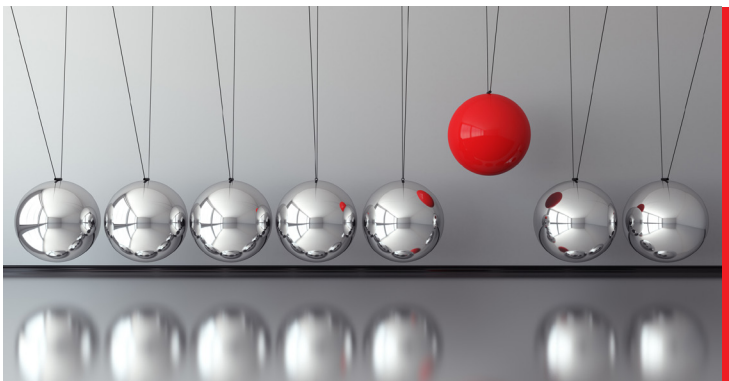## Software that is proven to deliver

The legal services market is more competitive than ever. Clients demand better service, lower cost and better communication, whenever and wherever they may be. With a myriad of new entrants to the market, if you can't deliver the service your clients need, you can be sure there will be a provider not far from you who is promising to do so. Square this with your increasing risk and compliance obligations, the need to develop and maintain strong client relationships and protect your firm's reputation and there simply appears to be too few hours in the week.

Visualfiles™ is proven to empower businesses that want to keep ahead of their competition whilst reducing effort.

It drives key efficiencies in the lives of its users, giving them back the time to offer the best advice and service to their clients.

- It is for partners and business owners who want to increase their firm's profitability without reducing their quality of service.

- It is for businesses who want to differentiate themselves in the market, remaining agile to stay ahead of the competition.

- It is for lawyers who want to focus their time on practicing law rather than dealing with administration.

By leveraging the right technology, businesses can save time, money and effort and empower their teams to focus on more complex work and building better client relationships.
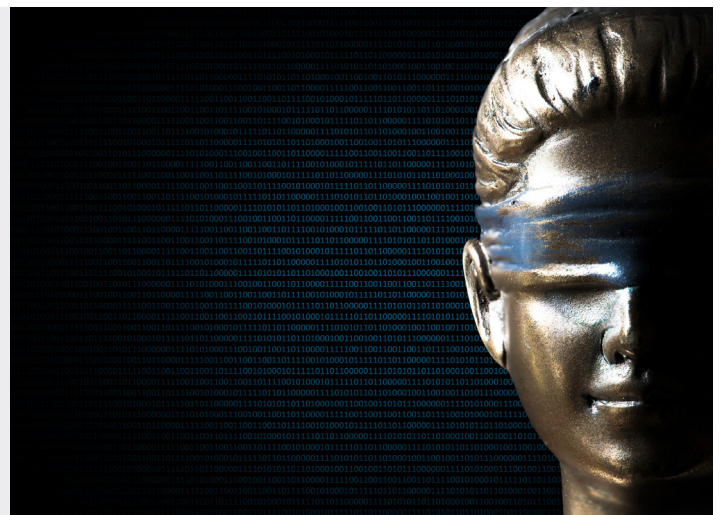

"The biggest benefit of Visualfiles is that it facilitates incremental business efficiency. We are endlessly tweaking the system to boost efficiency gains."

Managing Partner, O'Neill Patient Solicitors LLP

"It genuinely offers the richest and most rapid developmental framework on the market today. Visualfiles will in effect be the technology backbone of our operation and will enable us to quickly assimilate and integrate new firms into our group."

Head of IT, Metamorph Law

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ENTERPRISE SOLUTIONS

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What is Visualfiles?

Visualfiles is the market leading business and legal process automation tool, powered by a low-code development environment that lets you convert time consuming and costly business process into efficient and profitable workflow. Visualfiles puts you in control of your practice. It provides out-of-the-box capabilities to deliver a single location to manage your matters, documents, maintain your clients' key data, manage crucial dates and activities, drive your legal processes, communicate and collaborate better with your clients and colleagues and to measure your effectiveness in real time.

Underpinned by proven Workflow and Automated Intelligence (AI), Visualfiles lets you design, automate and optimise your legal processes, along with other key business processes. It puts the business user back in control by making it simple and easy to convert process into effective workflow. It also offers out-of-the-box complex workflow that gets you up and running more quickly and with less effort, whilst allowing you to extend or modify your processes.

Powering Profitable Practice

Visualfiles has a proven pedigree in converting high volume transactional areas of practice into profitable, effective and well managed areas of business. It is also proven to support lawyers in lower volume, higher cost and higher risk areas of law, making sure that lawyers are empowered to deliver best practice, best service and best value.

- **Process Automation** – Visualfiles offers truly agile legal management software letting you scale up and out, evolving and adapting to rapid business needs, staying ahead of the competition.

- **Third Party Integration** – As a best-of-breed application, Visualfiles not only offers out-of-the-box integrations with other key industry providers but also provides pen standard integration capabilities so *you* decide who you partner with.

- **Real-time Business Reporting** – Enabling better, faster, tactical decisions in real time.

- **Client Intelligence** – Powerful real-time insights about your clients to support the growth of the firm's reputation and improve your key relationships.

"The biggest gains are in time savings. For instance, the time taken from the exchange of a contract to its completion is now measured in minutes rather than hours per transaction. Today, opening a file within Visualfiles, following approval of a quote by the client, takes no more than 30 seconds. All these efficiency savings are making a tangible difference to the business."

Partner of the Conveyancing practice, Taylor Walton Solicitors

Who uses Visualfiles?

Our business has been advancing the rule of law since 1818. LexisNexis is a global market leading provider of information and technology solutions empowering lawyers to do more, more effectively. Visualfiles is the market leading business and legal process automation tool that supports any organisation keen to grow faster than their competition.

Sectors we serve with Visualfiles:

- Full legal services
- Financial services
- Claims management
- Debt recovery/insolvency services
- Insurance
- Conveyancing, real estate & property services
- Probate & will services
- Local government & public sector
- Architects
- Consultancies
- Aviation and aerospace
- Travel and leisure
- Criminal practice
- Membership services
- Ecclesiastical
- Credit services
- Commercial law
- Employment law

And many more.

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Adding value through process automation workflow

In the legal sector, where competition and regulations drive the move towards automation; Visualfiles helps law firms to do more for less, deliver better services, better client experience and reduce costs.

In the claims management sector, where accuracy and speed are needed to keep up the organisation's competitive advantage and legal, economical and reputational pressures can easily disrupt business-as-usual. Visualfiles can adapt quickly to a rapidly changing economy and society by handling more claims in less time without compromising the level of client experience, whilst keeping everyone in the loop and keeping costs to a minimum.

In the residential conveyancing and real estate sector, where margins are shrinking because of increased competition and greater regulation. Visualfiles supercharges any conveyancing department to handle more cases and vendors, increase margins and improve client service with the help of the automation capabilities of the VisualRobot™.

In the public sector, where there is constant pressure to reduce cost and increase internal efficiencies; Visualfiles empowers local authorities with the flexibility they need in sharing information across departments in seconds, from dog fouling prosecutions and tree preservation orders, to handling council tax complaints and Freedom of Information requests.

In the insurance sector, where process automation and efficiency are essential to success; Visualfiles can handle enormous data volumes and integrate with multiple best-of-breed systems to support case workers and client needs.

In the corporate environment, where structed legal project management is imperative to smooth client experience and collaboration; Visualfiles brings together key case information, document collaboration and structured legal workflows to support the lawyer in delivering the best outcomes. Delivered through familiar Microsoft applications with powerful document management capabilities and integrations with leaders in the legal tech market such as iManage and Aderant.

Improve profitability, drive growth and agility

Implementing a proven solution that reduces risk and delivers a rapid return on investment, in any business environment, supports all volumes of activity, value of cases, and numbers of users.

Help employees work more productively

Visualfiles helps you protect your investment in top talent by giving all your staff greater control over their productivity.

Technology that's fit for today and ready for tomorrow

Because business doesn't stand still, neither should you. Deliver wider strategic value by enhancing your business through vital technology advancements with Visualfiles.

Differentiate your business through tailored client service

In a competitive market, you need to find creative ways to help your business stand out from the competition.

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Implementing Visualfiles

Eliminate your silos – Increase cross-departmental collaboration and let people work together effectively and compliantly.

Improve client onboarding - Visualfiles enables legal and professional firms to onboard clients more quickly, effectively and with a better client experience.
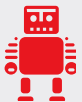
Balance solid growth and fee earner wellbeing – Let your lawyers work smarter not harder. Reduce the burden of increased administrative tasks and compliance activities by automating routine tasks and internal processes to free up fee earners' time and establish solid foundations for business growth.

Respond quicker to sudden market changes - Adapt to market changes faster and stay ahead of the competition through real-time matter and case updates, as well as an abundance of up-to-date knowledge content from LexisNexis.

Make smarter business decisions real-time - Combined with powerful law practice analytics that drill down to the core of each law practitioner, Visualfiles enhances the client's journey and overall experience with the organisation, offering a transparent, swift and reliable service for both law firms and their clients.

Automate processes and workflows easier - Automating internal "under-the-hood" processes not only frees up time of fee earners, it also increases turnover as there is greater capacity to service new clients. With Visualfiles, you can automate any business process and create simple but intelligent workflows to increase productivity and profitability. The best thing about it is the simple, low-code development environment that both business users and technology teams will have access to, making automation easy and powerful.

Boost CSR and environmental impact – Reducing the impact on the environment within the workplace isn't always easy within legal and professional services. With Visualfiles you can be one step closer towards a greener office by keeping your printing to a minimum with the power of automation, speeding up the completion of tasks, creating more time for law firms to dedicate to pro-bono initiatives.

"In adopting Visualfiles, we are future-proofing our technology; and over time, as we create our own unique workflows and processes, we will be developing our own IP."

Director, Fletcher Longstaff

"Visualfiles will allow us to make ongoing changes and process improvements in our departments to ensure that we can innovate our service offering, stay ahead of market trends and maintain our competitive advantage, now and in the future."

Partner & Director of IT, Nelsons Solicitors

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